Gabelli Automotive Symposium
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Forward Looking Statements

This report contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements are based on management’s assumptions and assessments in light of past experience and trends, current conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.
Honeywell Portfolio Overview

- Automation and Controls Solutions: 36%
- Aerospace: 36%
- Specialty Materials: 14%
- Transportation Systems: 14%

$34B Sales In 2007
Transportation Systems

Global Mix*

- Americas 34%
- Europe 55%
- Asia 11%

* Note: 2007E

Sales

- 2003
- 2004
- 2005
- 2006
- 2007E

CAGR: 7%

Turbo Technologies

Consumer Products Group

A Leader In Key Segments
Segment Outlook

OE Segment

Global New Vehicle Build

2007  2012

74M  Boosted  21M
Non Boosted  53M

84M  Boosted  31M
Non Boosted  53M

3% CAGR  8% Boosted CAGR

Aftermarket Segment

Total Vehicle Population

2007  2012

853M  China  42M
China  67M

811M  ROW

903M  ROW

3% CAGR  10% CAGR

Macro-Trends

• Emissions Regulations
• Engine Downsizing
• Expanding Auto Ownership

Honeywell Position

Technology/Brand Leader
With Expanding Global Presence

Macro-Trends Driving Growth
Market Drivers

Performance
• OEM Differentiator
• Significant Buyer Criteria
• Enables Engine Downsizing

Fuel Economy
• Energy Independence
• Sustainability
• Buyer Decision Criteria
• Political Agenda

Europe
Gas Boosting To Meet CO₂ Targets; Diesel Growth Continues

US
Fuel Economy Drives Turbo Diesel and Gas Boosting

Asia
Auto Industry and Diesel Growth

Honeywell Positioned as Technology Leader
Turbo Technologies

Sales by Region*

- Europe 66%
- Asia 15%
- Americas 19%

Sales by Segment*

- Passenger Vehicles 74%
- Comm Vehicle 26%

* Note: 2007E

- Strong 2007 Win Rates Across All Powertrains
- US Light Vehicle Dieselization and Gas Boosting
- Expanding Global Commercial Vehicle Segment
- Emerging Region Growth

Confidence in Outlook
## Turbocharger Applications

### Turbo Diesel
- 20 - 40% better mileage
- Strong torque
- Reduced emissions

### Turbo Gasoline
- 10 - 20% better mileage
- Boost for performance
- CO₂ reduction

### Alternative Powertrains
- Gas hybrids
- Turbo diesel hybrids
- Fuel Cells
- HCCI (gas injection)

### Opportunity
- US, Asia, Emerging Regions
- 4.6M *more* PV units by ‘12

### Value
- European OEMs, Domestic and Export
- 5M *more* PV units by ’12

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*Source: Global Insight*

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**Applicability Across All Powertrains**
US Light Vehicle Boosting Penetration

Announced Turbo Diesel Platforms
- VW Jetta, Passat
- Mercedes E320
- GM SUV/LT
- Chrysler SUV/LT
- BMW X3/5
- Audi Q7
- Honda Accord
- Ford SUV/LT
- Cadillac, Saturn (Models TBD)
- Hummer H2
- Nissan LT, Maxima
- Hyundai SUV
- Toyota (Model TBD)

Turbo Gas Partners
- Ford
- GM
- Honda
- VW

Source: Diesel Technology Forum, Global Insight, Bosch, JD Powers, HON

US Boosting Penetration To Reach 14% By 2012
Emerging Region Growth

Diesel Vehicle Build
Source: Global Insight

2012 Diesel Penetration

India
- 20% CAGR
- 1M in 2007
- 2.5M in 2012

China
- 7% CAGR
- 2M in 2007
- 2.8M in 2012

Segment Trends
- India: Rapidly Growing Vehicle Ownership, Micro-vehicles
- China: New Diesel-Friendly Regulations, Interest in Low-Sulfur Fuel

Honeywell Position
- India: Pune, India Plant Operational; Expanding Bangalore Technology Center
- China: Established China Manufacturing Complemented By New Shanghai Tech Center

Great Emerging Region Opportunity
Global Commercial Vehicle Segment

- Boosted Segment Grows 2X Overall CV Segment
- Emissions Regs Drive Technology Content
- Win Rate of +60%
- Economic Development Drives Emerging Region Growth
- Fuel Prices Drive Boosting in Class 1-2 Vehicles

*Source: PSR, Global Insight and HON*
Consumer Products Group

Channels*

- Retail/Aftermarket 70%
- OE/OES 30%

Product Lines*

- Braking 42%
- Filtration 22%
- Ignition 10%
- Car Care 26%

Customers

- Leading Brands in Each of Their Categories
- Expanding Emerging Region Presence
- Addressing DIY Dynamics with Growth Initiatives
- Focus on Operational Processes and Performance

Brands

- FRAM®
- Prestone®
- Autolite®
- Holts®
- Bendix®

* Note: 2007E

Brand Leadership, New Growth Areas
Summary

• Technology Leader in Long-Term Growth Segment

• Macro-Trends Continue to Drive TS Opportunities

• Strong Turbo Win Rate Secures Future Growth

• CPG Expanding in DIFM Segment, New Regions