Honeywell

BERNSTEIN CFO CONFERENCE

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Forward Looking Statements

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This report contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements are based on management's assumptions and assessments in light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.

Today's Discussion

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- **Cash Deployment Priorities**
  - Balance Between Growth And Return To Shareholders

- **Reinvesting For Growth**
  - Capex → Funding High ROI Growth Investment
  - Strategic And Accretive M&A → Disciplined M&A Approach / Track Record

- **Return To Shareholders**
  - Pay A Competitive Dividend → Increase Dividend Payout Ratio Over Time
  - Opportunistic Share Buyback

- **Pension Funded Status**
  - Proactive Strategy Paying Off → HON 100% Funded Status

Consistent Strategy, Delivering Upside

Cash – Next 5 Years

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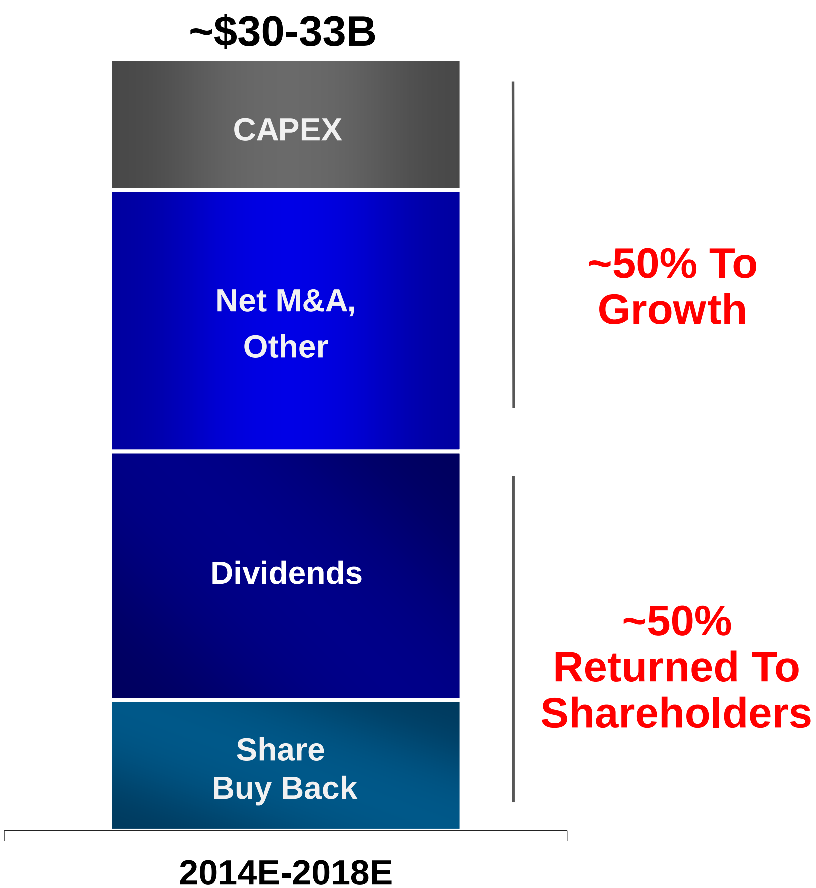
Cash Flow From Operations



Deployment Priorities

- **Investing In High ROI CAPEX**
  - ~$5-6B Next 5 years; PMT Cycle Peaks 2015
- **Pay A Competitive Dividend**
  - Grow > Earnings
- **Strategic M&A**
  - Disciplined Valuation And Screening Process
  - Targeting $10B+ Over Next 5 Years
- **Opportunistic Share Buyback**
  - ~$5B To Hold Share Count ~ Flat
- **Pension 100% Funded 2013YE**

Cash Providing Flexibility To Generate Excess Returns

2018 Targets + M&A

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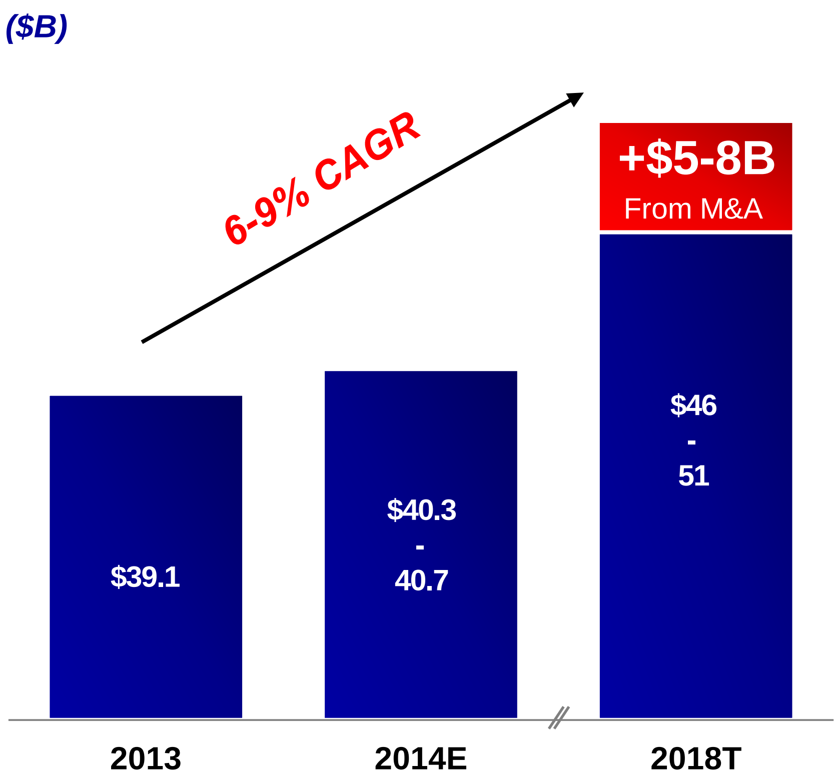
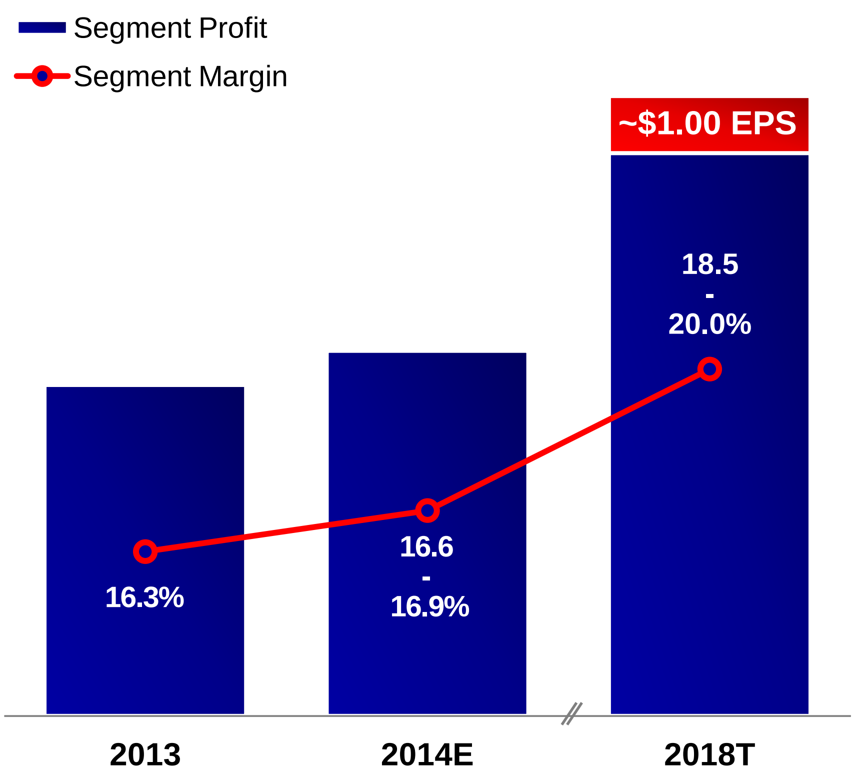
Sales



- Targeting Attractive Adjacencies
- Lots Of M&A Capacity

Segment Profit / Margin



- M&A Margin Headwind ~(50-100) Bps
- Expecting Continued Flawless Integration

M&A Upside Next 5 Years

Accretive M&A Strategy

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What You Should Expect	Key Focus Areas

What You Should Expect

- **Strong Pipeline Of Potential Targets**
  - Constant Screening, Relentless Discipline
- **High Growth New Adjacencies**
  - Execution Driven By Business Strategy
- **Significant Synergies Achieved**
  - Targeting 6-8% Of Sales As Cost Synergies
  - Sales Synergies Expected (Not Factored In)
- **Disciplined Acquisition Framework**
  - IRR> WACC; Double Digit ROI By 5th Year
- **Best In Class Integration**
  - Accretive "All-In" Year 2

Key Focus Areas

- **Aerospace**
  - Connectivity
  - Differentiated Technologies
  - Mechanical Components
- **Automation & Control Solutions**
  - More Bolt-on Possibilities
  - Adjacencies Aligned To Multi-Brand/Channel
  - Industrial Products
- **Performance Materials & Technologies**
  - Expanding UOP Capabilities
- **Transportation Systems**
  - Turbo Technologies

Building Great Positions In High Growth Industries

M&A Scorecard – Since 2010

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	Acquisitions	Cost Synergies*	5 Year	
			Sales CAGR	Cash Return
Building Controls	sbc SAIA BURGESS CONTROLS, INNCOM	119%	5-7%	15%
Energy/ Smart Grid	Akuacom, E-Mon Energy Monitoring Products	117%	7-9%	17%
Personal Protection	SPERIAN, KING'S safetywear	119%	4-6%	13%
Gas Detection	RAE SYSTEMS	115%**	7-9%	13%
AIDC	EMS Technologies, Intermec	115%**	4-6%	17%
Satellite Connectivity	EMS Technologies	107%	7-9%	19%
Gas Processing	Thomas Russell Co.	100%	6-8%	16%

** vs. Original Cost Synergies Expectations, ** On Prospective Basis*

Adding To Strong Track Record

Pension Funded Status

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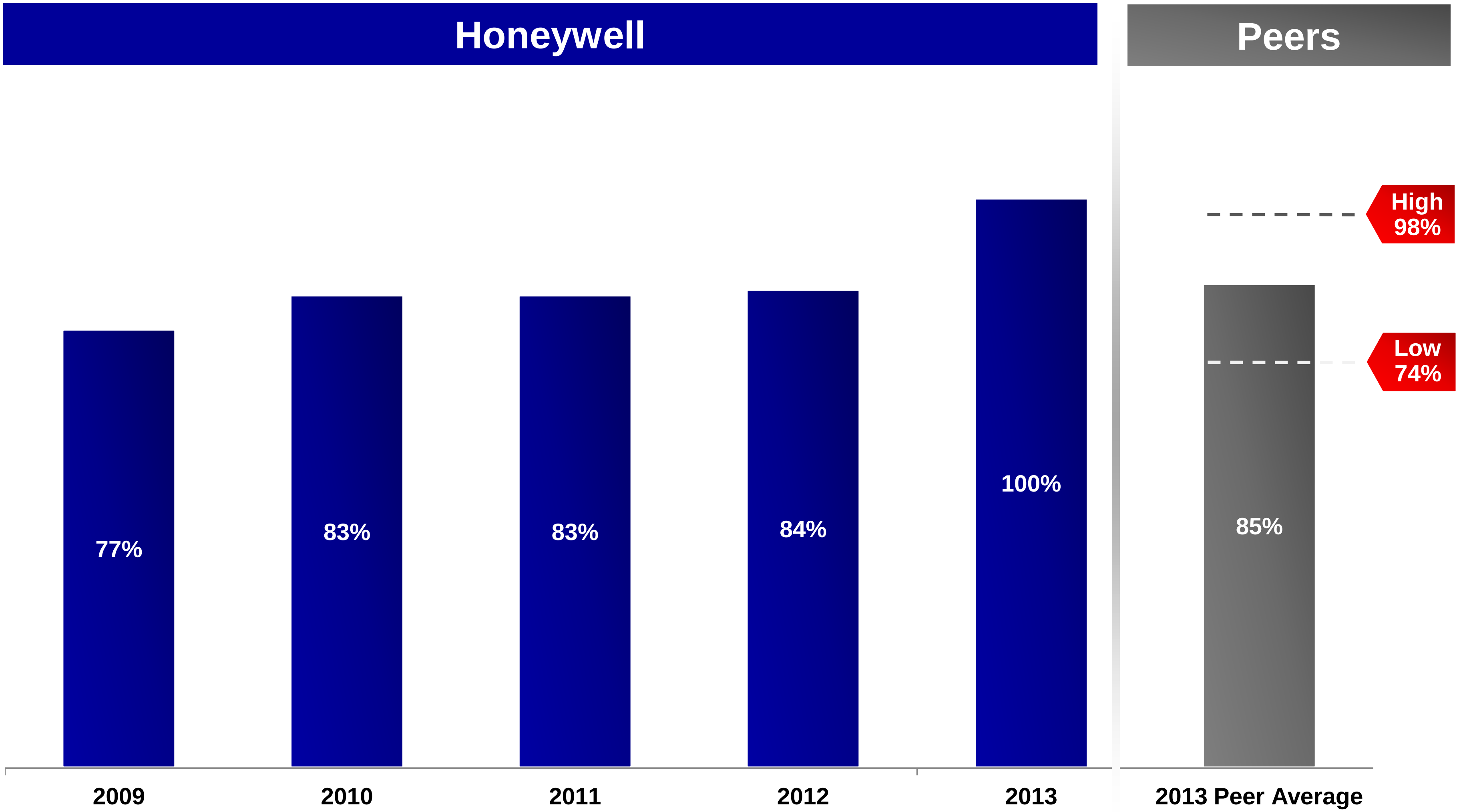

Proactive Strategy Paying Off

HON > Peers

Pension Strategy Working – HON Advantaged Vs. Peers

Returning Value To Shareholders

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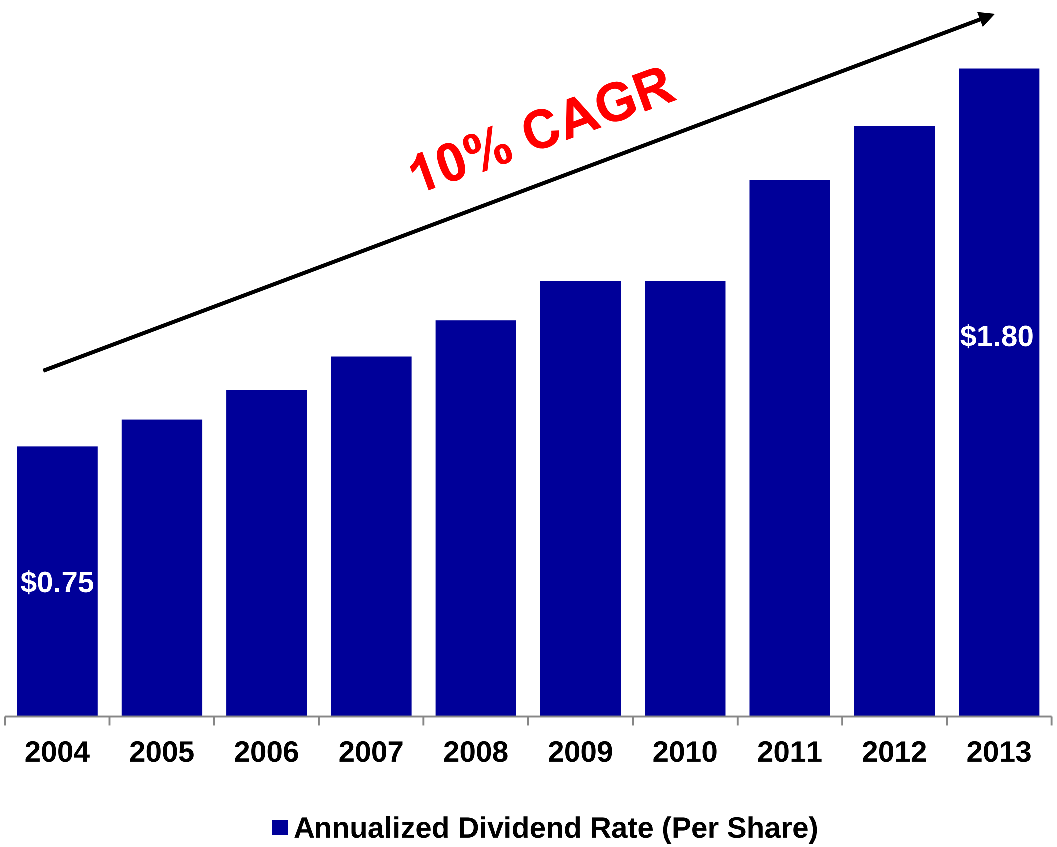
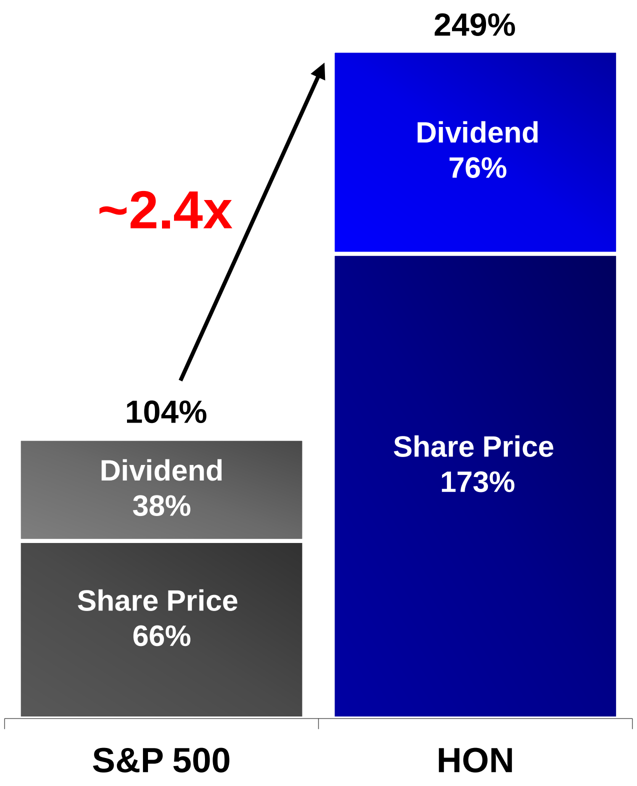
Dividend History



10-Year TSR*



* *Total Shareholder Return From 1/1/2004 To 12/31/2013*

Cash Deployment Contributing To Strong TSR

Appendix

Reconciliation of non-GAAP Measures to GAAP Measures

Reconciliation Of Segment Profit To Operating Income And Calculation Of Segment Profit And Operating Income Margins

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($M)	2013
Aerospace	$2,372
Automation and Control Solutions	2,437
Performance Materials and Technologies	1,271
Transportation Systems	498
Corporate	(227)
Segment Profit	$6,351
Stock Based Compensation [1]	(170)
Repositioning and Other [1, 2]	(699)
Pension Ongoing (Expense) Income [1]	90
Pension Mark-to-Market Adjustment [1]	(51)
OPEB (Expense) Income [1]	(20)
Operating Income	$5,501
Pension Mark-to-Market Adjustment [1]	(51)
Operating Income Excluding Pension Mark-to-Market Adjustment	$5,552
Segment Profit	$6,351
÷ Sales	39,055
Segment Profit Margin %	16.3%
Operating Income	$5,501
÷ Sales	$39,055
Operating Income Margin %	14.1%
Operating Income Excluding Pension Mark-to-Market Adjustment	$5,552
÷ Sales	$39,055
Operating Income Margin Excluding Pension Mark-to-Market Adjustment	14.2%

(1) Included in cost of products and services sold and selling, general and administrative expenses.

(2) Includes repositioning, asbestos, environmental expenses and equity income adjustment.