Forward Looking Statements

This report contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements are based on management’s assumptions and assessments in light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.
Honeywell Overview

~$38.9B in Sales (Mid Pt 2013 Guidance)

54% Sales Outside U.S.

- 1,300 Sites, 70 Countries
- 132,000 Employees
- Morristown, NJ Headquarters
- Fortune 100

Aerospace

Performance Materials and Technologies

Automation and Control Solutions

Transportation Systems
More Than 50% Of Honeywell’s Portfolio Offers Energy Efficiency Benefits

By Immediately And Comprehensively Adopting Existing Honeywell Products, The U.S. Could Reduce Energy Consumption By 20 To 25%
Top Stories

- **Structural Macros Tailwind:** Turbo Penetration | Global Regulations

- **Transportation Systems Winning:** Leading Technology | Global Scale

- **Friction Materials:** Divestiture On Track | Estimated Close 2H 2014
Explosive Turbo Penetration Growth

Fuel Economy Regulations

- **60 MPG**^ *~38% IMPROVEMENT BY 2020*
- **55 MPG**^ *~34% IMPROVEMENT BY 2020*
- **49 MPG**^ *~64% IMPROVEMENT BY 2025*
- **34 MPG**^ *~14% IMPROVEMENT BY 2020*

- **55 MPG**^ *~19% IMPROVEMENT BY 2020*
- **39 MPG** *~5% IMPROVEMENT BY 2015*
- **52 MPG**^ *~20% IMPROVEMENT BY 2021*
- **36 MPG**^ *~20% IMPROVEMENT BY 2017*

Engine Downsizing Benefits

- 3L V6 Non Turbo
- 2L 4 Cylinder Turbo

Turbo Penetration Outlook

- 30% Maturity
- ~70%

Sources: ICCT Fuel Economy Standards – August 2013 *Under Study - Not Enacted Yet
* US Target is for Light Vehicles including Light-Commercial Vehicles; the target for Cars only is 54.5 MPG

- **Fuel Economy**: All Regions Mandating Increases With CO2 Reductions
- **Global Turbo Penetration**: From 30% In 2012 To ~70% In 2025
- **Significant Upside Remains**: $20B+ Industry Size At Maturity

**Turbo Solves OEMs’ Regulatory Requirements**
Gasoline Downsizing

2007 Dodge Caliber – 2.0L

- Power / Torque: 158 HP / 141 lb.ft
- EPA (City/Hwy/Comb.): 23/27/24 mpg
- 0-60mph: 10.5 sec

2013 Dodge Dart – 1.4L Turbo

- Power / Torque: 160 HP / 184 lb.ft
- EPA (City/Hwy/Comb.): 27/37/31 mpg
- 0-60mph: 8.6 sec

2007 BMW 118i – 2.0L

- Power: 129 HP
- Torque: 180 N.m
- EU (Comb.): 7.3 l/100km

2013 BMW 116i – 1.6L Turbo

- Power: 136 HP
- Torque: 220 N.m
- EU (Comb.): 5.5 l/100km

Increased Fuel Efficiency | No Compromise Performance
Strong Market Fundamentals

Regions

North America
- Market 7% per year
- 2013 2014 2018

Europe
- Market 3% per year
- 2013 2014 2018

China
- Market 13% per year
- 2013 2014 2018

Industry Verticals

Light Vehicle Diesel
- Market 2% per year
- 2013 2014 2018

Gasoline
- Market 11% per year
- 2013 2014 2018

Commercial Vehicles
- Market 5% per year
- 2013 2014 2018

Compound Average Growth Rate In OEM Revenue 2013-2018
Source: HON, IHS GI

HON Outpacing Favorable Industry Macros
Differentiated Technology

**Honeywell Technology**

- Efficient, Low-Inertia Aerodynamics
- Low Friction Journal and Ball-Bearings
- Precise Flow-Control Kinematics
- Integrated Speed and Position Sensors

**Vehicle Benefits**

- Fuel Cost
- Efficiency
- Driving Experience
- Fuel Cost
- Maintenance Cost
- Downtime
- Assured Safety
- Vehicle Price

**End-User Value**

Customer Recognized Value Through Performance
Aerospace Technology – Knowledge Business

**Past**
- Garrett “Aero Turbo” *(The Original)*
- First Turbocharger
- Caterpillar D9 Tractor

**Present**
- Auxiliary Power Unit *(Boeing Apache AH-64)*
- Ball Bearing Turbocharger
- Mercedes 3L V6 Engine

**Future**
- Air Cycle Machine *(Airbus A350)*
- Air Bearing Turbocharger
- Fuel Cell Vehicles

**Differentiating With Aerospace Technology**
Global Presence And Scale

Turbo Manufacturing
- HOS Delivering Value Through Standardization
- Capacity To Capture Growth In New Plants (EE, China)

TS Engineering
- Engineering And Manufacturing Under Same Roof
- East For East Capability Delivering Growth In China And India

Near Customers In All Auto Regions
Turbo Growth In North America

- **CAFE**: Turbo Technology Helps Meet Fuel Economy Standards
- **Turbos**: 5.5M New LV Turbo Engines In North America By 2018
- **US**: Honeywell Turbos Available On 60+ US Models

NA Turbo Penetration

- LV Gasoline
- LV Diesel

NA Is Emerging Region For Honeywell Turbo
Boosting US Autos MPG

1.4L
Buick Encore
Chevrolet Sonic
Chevrolet Cruze
Dodge Dart
Fiat 500
Fiat Abarth Coupe
Fiat Abarth Cabrio
Fiat 500 L

1.8L
VW Jetta
VW Passat

2.0L
Chevrolet Cruze
Subaru Legacy
Subaru Forester
VW Jetta
VW Beetle

2.2L
Mazda 6

3.0L
Audi A6
Audi A7
Audi A8 L
Audi Q5
Audi Q7
BMW 535
BMW X53.5d
Freightliner Sprinter
(Daimler)

1.4L
Buick Encore
Chevrolet Sonic
Chevrolet Cruze
Dodge Dart
Fiat 500
Fiat Abarth Coupe
Fiat Abarth Cabrio
Fiat 500 L

1.8L
VW Jetta
VW Passat

2.0L
Chevrolet Cruze
Subaru Legacy
Subaru Forester
VW Jetta
VW Beetle

2.2L
Mazda 6

3.0L
Audi A6
Audi A7
Audi A8 L
Audi Q5
Audi Q7
BMW 535
BMW X53.5d
Freightliner Sprinter
(Daimler)

4.6L
Mercedes CLS550 Coupe
Mercedes CL550
Mercedes S500

5.5L
Mercedes CL60
Mercedes CL63AMG
Mercedes S 63AMG
Mercedes CLS63 AMG
Mercedes CLS63 AMG S-Model

US Auto Industry Boosted By Honeywell
Honeywell At NAIAS*

* Sample Of Turbos On Display This Week

Detroit Boosted By Honeywell
Summary

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- **Honeywell Winning:** Leading Technology | Global Scale

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