Forward Looking Statements

This report contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements are based on management’s assumptions and assessments in light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.
Honeywell Overview

$38.6B
In Sales

18.8%
Segment Margin

53%
Sales Outside U.S.

- ~1,300 Sites
- ~70 Countries
- ~129,000 Employees

Aerospace
$15.2B
Sales

Unmatched Scope Of Offerings

Automation & Control Solutions
$14.1B
Sales

Connecting Homes, Buildings, & Workers

Performance Materials & Technologies
$9.2B
Sales

Winning Technology

*Reflects 2015 Full Year Results
PMT Business Overview

**Key Business Metrics | Full Year 2015**

$9.2B

2015 Sales

21.0%

Segment Margin

**Markets Served Including New Acquisitions 2016**

UOP

- Upstream: 37%
- Refining: 30%
- Petrochemicals: 24%
- Gas Processing: 24%
- Other: 7%

- *Expanded Markets Served in 2016*

Honeywell Process Solutions

- Upstream: 18%
- Refining: 20%
- Petrochemicals: 12%
- Mining, Pulp & Paper: 13%
- Chemicals: 4%
- Other: 7%

- Midstream* Including Elster: 26%

- *Including Sigma-Aldrich*

Advanced Materials

- Upstream: 32%
- Midstream: 13%
- Downstream: 5%
- Other: 9%

- Refrigerants & Foams: 12%
- Resins & Plastics: 9%
- Chemicals: 18%
- Other: 13%

- *Including Elster*

Balanced Portfolio Generating Sustainable Growth In All Cycles
Why PMT Continues To Win

<table>
<thead>
<tr>
<th>Portfolio Overview</th>
<th>Winning Positions</th>
<th>Why We Win In Low Oil Environment</th>
</tr>
</thead>
<tbody>
<tr>
<td>UOP</td>
<td>PROCESS SOLUTIONS</td>
<td>Advanced Technologies For Oil And Gas Processing</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Refining &amp; Petrochemical Technologies</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Modular Gas Recovery And Treatment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Highest Yield Gas-To-Olefins Processes</td>
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<tr>
<td></td>
<td></td>
<td>Russell Brings Gas Online 6 Months Faster</td>
</tr>
</tbody>
</table>

- High Demand For Industrial Productivity And Safety Solutions
- Large Installed Base Driving Robust Catalyst Demand
- Serving Growing, Acyclical End Markets
- Leveraging Lowest Cost Producer Positions

Unique Solutions Enabling Growth Through Oil & Gas Market Headwinds
### PMT Growing Faster Than The Market

<table>
<thead>
<tr>
<th>Key Markets</th>
<th>Market Growth Rates 5 Year % CAGR 2016-2021</th>
<th>Addressable Market Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Refrigerants And Foams</td>
<td>11% HONEYWELL</td>
<td>$6B</td>
</tr>
<tr>
<td></td>
<td>4% MARKET</td>
<td></td>
</tr>
<tr>
<td>Refining</td>
<td>9%</td>
<td>$12B</td>
</tr>
<tr>
<td></td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Midstream</td>
<td>8%</td>
<td>$9B</td>
</tr>
<tr>
<td></td>
<td>5%</td>
<td></td>
</tr>
<tr>
<td>Petrochemical</td>
<td>7%</td>
<td>$10B</td>
</tr>
<tr>
<td></td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Upstream</td>
<td>6%</td>
<td>$7B</td>
</tr>
<tr>
<td></td>
<td>4%</td>
<td></td>
</tr>
<tr>
<td>Specialty Chemicals</td>
<td>5%</td>
<td>$7B</td>
</tr>
<tr>
<td></td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Resins And Plastics</td>
<td>4%</td>
<td>$8B</td>
</tr>
<tr>
<td></td>
<td>3%</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strong Future Outlook Secured From 2015 Wins</th>
</tr>
</thead>
<tbody>
<tr>
<td>FP Contracted With Top Vehicle OEMs For Solstice®</td>
</tr>
<tr>
<td>UOP Modular Refinery Wins, $800M+ Pipeline</td>
</tr>
<tr>
<td>HPS Grew Gas Process And Terminals 33% YoY</td>
</tr>
<tr>
<td>UOP Cumulative 50+ Gas-To-Chemicals Projects</td>
</tr>
<tr>
<td>HPS Safety And Security Offshore $250M Wins</td>
</tr>
<tr>
<td>SP Aclar® Pharma Packaging Sales Up 9% YoY</td>
</tr>
<tr>
<td>R&amp;C Launched Co-Polymer Line ~30% IRR</td>
</tr>
</tbody>
</table>

*Market Data For Oil And Gas Verticals Reflects A Combined HPS And UOP Estimate*

### Positioned To Outpace In All Our Verticals Over Next 5 Years
Winning In Low Oil Environment

Transforming Portfolio To Minimize Impact Of Oil Price Volatility

End User’s Productivity

Increase OpEx-Driven Installed Base Revenue
Shift To Higher Margin IIoT And Aftermarket Services
New Breakthroughs Less Reliant On Customer CapEx

Fast Growing New O&G Business Opportunities | Acyclical Dependency On Crude Price

<table>
<thead>
<tr>
<th>Expanded UOP Aftermarket Services</th>
<th>Industrial Internet Of Things (IIoT)</th>
<th>Process Optimization SaaS (CPS)</th>
<th>Industrial Cyber Security</th>
<th>Outcome Based Services (A360)</th>
</tr>
</thead>
</table>

* Data Reflects FY2015 Sales For UOP And HPS
Fluorine Products Growth Inflection Has Already Begun

**Outstanding Solstice® Sales and Margin Growth**

- Solstice LGWP Sales
- Legacy Sales (Non HFO)
- % Margin

- **$3.4B Solstice® Long Term Signed Agreements**
- New Regional Environmental Regulations And Emerging Climate Change Activity In China And India
- Key Wins With Major Auto OEMs And Leading Appliance Manufacturers Including Whirlpool, Haier, Midea
- All Demand Converts To $1B+/Year Solstice Sales By 2020

**Next Wave Of Protected Innovations For Further Growth**

- **Refrigeration Software As A Service**
  - Deliver 10% Savings On Supermarkets’ Energy
  - New HVAC Predictive Analytics Cloud Business

- **Novel Fluoropolymers**
  - Extend Water Treatment Membrane Lifetime
  - New Protective Coatings Applications

- **Light Weight Flexible Foams**
  - 20% Weight Reduction Of Vehicle Seat Foams
  - Drives Significant Transportation Fuel Efficiency

**Double-Digit Sales Growth Well Into Next Decade**
Seed Planting For Future Growth | HOS Gold Impact

**Investing In High Impact Breakthroughs To Exceed Growth Targets**

Sales

- Breakthrough Upside Potential*
- Breakthrough Sales Planned
- Core PMT Growth

Cumulative Growth Rate 5 Year CAGR

- 12%
- 8%
- 5%

$2B+ Sales From New Funded Breakthroughs By 2018

- Cleaner Fuel & Energy Efficiency: ~$1.2B
- Clean Air & Wastewater Treatment: ~$0.2B
- Greener Solvents & Chemicals: ~$0.2B
- Industrial Internet of Things: ~$0.5B
- Lifestyle & Wellness Solutions: ~$0.3B

* Additional Upside To PMT Sales Plan

**Reallocationing Portfolio To Higher Return Initiatives**

- All Breakthroughs Driven By Gold Business Leaders
- Increasing Breakthrough R&D To 35%+ Of Total Spend

- Additional $2.5B+ Of New Ideas To Leverage Into Pipeline
- Attractive Adjacencies For Further M&A Expansion
Sales Growth From Smart Capital Investments

**NEW CAPACITY ADDITIONS DELIVER HIGH ROI**

- Revenue From Growth Capital Projects ($B)
- PMT ROI (%)

- **8 Points ROI Inflection**

- **2014**
  - $0.2B

- **2015**
  - $0.5B

- **2016**
  - $0.7B

- **2017**
  - $1.1B

- **2018**
  - $1.2B

- **2019**
  - $1.4B

- **2020**
  - $1.5B

**STRONG CAPITAL PROJECT EXECUTION**

- Projects On Time, On Budget
  - ⚫⚫⚫

- Offsetting F/X And R&C Pricing Headwinds
  - ⚫⚫⚫

- New On-Line Plants Fully Utilized
  - ⚫⚫\

- Delivering 30-40% IRR Returns
  - ⚫⚫\

- Funded Roadmap For Additional Capacity
  - ⚫⚫
PMT Runway For Further Margin Expansion

**Segment Margin**

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016E</th>
<th>2018T</th>
</tr>
</thead>
<tbody>
<tr>
<td>Core Growth</td>
<td>21.0%</td>
<td>20.8%</td>
<td>21.1%</td>
</tr>
<tr>
<td>Productivity &amp; Repositioning</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HOS Gold</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Breakthrough Strategies</td>
<td>19.8%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Upside</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Multiple Growth Levers To Exceed Goals**

- Breakthrough Strategies
  - Industrial Internet Of Things, Software Services
  - New Refining Conversion Technologies
  - Modular Equipment Offerings
  - Industrial Wastewater Treatment
  - New Barriers And Films

- **Core Growth**
  - Solstice® Low Global Warming Products Ramp
  - High Growth Region Penetration Continues
  - Advanced Materials Growth Acceleration
  - Volume And Channel Leverage
  - HUE And Product Vitality Enhancements

*Highlighted Examples Of Funded Initiatives

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**Achieved Top End Of Target, Expecting To Overdrive**

- Upside
- Core Growth
- Productivity & Repositioning
- HOS Gold
- Breakthrough Strategies

- 2018 Upside Target

- 23-25%
## PMT Summary

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Delivered 2015 Despite Oil/FX Headwinds</td>
<td></td>
<td>21.0% 2015 Segment Margin Already At Top End Of 2018 Targets</td>
</tr>
<tr>
<td></td>
<td>$0.6B</td>
<td>2015 Sales From New Breakthroughs</td>
</tr>
<tr>
<td>Confident In 2016, Path To 2017/2018 Targets</td>
<td>~$10B</td>
<td>23-25% Segment Margin Upside Targets For 2018</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clear Path To 2017 Revenue Outlook</td>
</tr>
<tr>
<td>Smart Growth Investments In Acyclical Segments</td>
<td>$2B+</td>
<td>$2B+ 2017 and 2018 Sales From Growth Capital</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$2B+ Sales By 2018 From Breakthroughs</td>
</tr>
</tbody>
</table>

Value Creation Continues, Outperforming In All Industries Served
Appendix

Reconciliation of non-GAAP Measures to GAAP Measures
Reconciliation of Segment Profit to Operating Income and Calculation of Segment Profit and Operating Income Margins

<table>
<thead>
<tr>
<th>Segment</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace</td>
<td>$3,218</td>
</tr>
<tr>
<td>Automation and Control Solutions</td>
<td>2,313</td>
</tr>
<tr>
<td>Performance Materials and Technologies</td>
<td>1,935</td>
</tr>
<tr>
<td>Corporate</td>
<td>(210)</td>
</tr>
<tr>
<td><strong>Segment Profit</strong></td>
<td>$7,256</td>
</tr>
<tr>
<td>Stock Based Compensation (^{(1)})</td>
<td>(175)</td>
</tr>
<tr>
<td>Repositioning and Other (^{(1, 2)})</td>
<td>(576)</td>
</tr>
<tr>
<td>Pension Ongoing Income (^{(1)})</td>
<td>430</td>
</tr>
<tr>
<td>Pension Mark-to-Market Adjustment (^{(1)})</td>
<td>(67)</td>
</tr>
<tr>
<td>OPEB Expense (^{(1)})</td>
<td>(40)</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>$6,828</td>
</tr>
</tbody>
</table>

Segment Profit $7,256 ÷ Sales $38,581 = Segment Profit Margin % 18.8%

Operating Income $6,828 ÷ Sales $38,581 = Operating Income Margin % 17.7%

\(^{(1)}\) Included in cost of products and services sold and selling, general and administrative expenses.

\(^{(2)}\) Includes repositioning, asbestos, environmental expenses and equity income adjustment.