Forward Looking Statements

This presentation contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements are based on management’s assumptions and assessments in light of past experience and trends, current market, economic, legislative, political, regulatory and industry conditions, expected future developments and other relevant factors. Actual capital deployment will depend on timing and final details of changes to tax code as well as the current market and operating conditions. Forward looking statements are not guarantees of future performance, and actual results, developments, and business decisions may differ from those envisaged by our forward looking statements. Our forward looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.
Key Messages

- Robust Portfolio Aligned To Attractive Macrotrends
- Continued Intelligrated Double-Digit Growth
- Investing In Mobility Innovation
- Future Growth Through Connected Solutions
- Connected Solutions Delivering Worker Productivity And Safety
Jeśli chcesz, mogę pomóc ci zrozumieć ten dokument. Oto zespół informacji:

**SPS | Business Overview**

**Key Business Metrics**
- ~$5.5B Sales
- ~15.1% Segment Margin

Honeywell Safety And Productivity Solutions Provide Scanning And Mobile Computers, Warehouse Automation, And Printing And Media Solutions That Improve Enterprise And Workflow Performance, Increase Worker Productivity, And Enrich Operational Intelligence With Data-Driven Insights. We Also Provide Personal Protective Equipment To Enhance Workplace Safety.

**Key Business Breakdown**

**Safety**
- ~40% Of SPS Portfolio
  - Personal Protective Equipment (PPE)
  - High-Risk Safety Equipment
  - Gas Detection

**Key Trends**
- Increasing Regulation And Adoption
- Safety Automation

**Productivity**
- ~60% Of SPS Portfolio
  - Sensors And IoT
  - Data Capture Devices
  - Workflow Solutions
  - Warehouse Automation

**Key Trends**
- E-Commerce Growth
- Increasing Automation

* 2017E Sales And Segment Margin
SPS Business Enterprises

Productivity Products
Mobile Computers, Printers And Data Capture Solutions

Workflow Solutions
Software-Based Solutions To Improve Worker Productivity

Intelligrated Solutions
Hardware, Software And Services To Improve Warehouse Efficiency

Industrial Safety
Personal Protective Equipment And Gas Detection

Sensing & IOT
High-Precision Sensors, Switches And Controls

Retail
Leading Performance, Comfort, And Protection Footwear, Apparel And Gear

Innovative Technology, Domain Expertise, Proven Reliability
Intelligrated Growth Story

Solution Offerings

- Warehouse Execution Systems
- Conveyor Systems
- Palletizing And Storage
- Robotic Solutions
- Software And Lifecycle Support
- Sortation Systems

Summary

- Leading Provider Of Material Handling Automation Solutions For Supply Chain And Warehouse Management
- Blue Chip Customer Base Includes F500 Retailers, Manufacturers And Logistics Providers
- Highest Throughput And Leading Accuracy Driving World-Class E-Commerce
- Double-Digit Sales And Orders Growth In 1H17
- Investing In Portfolio And Geographic Expansion

Warehouse Automation Market

$24B
8% - 10% CAGR

Sources: Strategy& And Honeywell Estimates

Current Addressable Market

Additional Addressable Market
Mobility Business

Industry Dynamics

- Following Period Of Little To No Growth, Mobility Segment Expected to Grow Due To Windows Handheld Operating System End-Of-Life

Go-Forward Priorities

- Android Portfolio Refresh In Q4 And Into 2018
- Leading Edge Technology And Platform Investments
- Improved Sales And Channel Activation
- Enable Warehouse Migration To Android With CK75
- Continued Retail And T&L Wins In Europe
- Capitalizing On Combined Value With Expanding Software And Automation Portfolio

NPI Investment Aligned To Industry Trends

- OS Transition From Windows To Android Accelerating

Source: VDC, Honeywell Estimates
SPS Connected Solution Focus

1. Worker
2. Workflow
3. Warehouse
4. Sensors For IoT

Delivering Enhanced Productivity And Safety Through The Power Of The Connected Worker
Connected Worker Solutions

Mobile Worker Solutions
- Up to 35% Increased Productivity
- Up to 25% Reduction In Errors

Software Safety Solutions
- Up to 30% Increased Productivity
- $1M - $3M Per Site Cost Reduction

Source: Honeywell Estimates
2 Connected Workflow Solutions

Transportation And Logistics
- 10% Reduction In Freight Loss
- 40% Reduction In Accidents

Retail In-Store
- 20% Increase In Worker Productivity
- 25% Reduction In Shelf Out-Of-Stock

Maintenance And Inspection
- 99% Data-Entry Accuracy
- 25% Reduction In Inspection Time

Source: Honeywell Estimates
Connected Warehouse Solutions

Order Fulfillment Technologies
Shuttle Storage Technology
Conveyor Systems
Robotic Palletizing And Depalletizing
AS/RS Unit Load Integration
Inventory Management
Order Consolidation
Shipping Sortation
Receiving

Improves Productivity By Up To 60%
Reduce Turnover By 20%
Increase Volume +30%
Increase Uptime +99%

Source: Honeywell Estimates
### Sensors For A Range Of Applications And Markets

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<th>Current Offerings</th>
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- **Critical Medical Applications**
  - Monitor Health And Wellness
  - Health Management
  - Increased Fitness, Reduce Costs And Improve Care

- **Aerospace And Transportation**
  - Optimize Inventory Management
  - Improve Omnichannel Services
  - Protect Goods In Transit

- **Retail Scanning and Decoding**
  - Increased Energy Efficiency
  - Personal Comfort, Environmental Health
  - Personnel Security

- **Oil & Gas/Industrial Automation**
  - Reduce Operating Costs
  - Boost Efficiencies To Cut Energy Costs
  - Improve Employee Worksite Health And Safety

- **Homes & Smart Cities**
  - Smarter, More Automated Homes And Buildings
  - Predictive Or Conditioned-Based Solutions

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*One Of The Broadest Portfolios With More Than 50K Products*
## Summary

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- Connected Solutions Delivering Worker Productivity And Safety