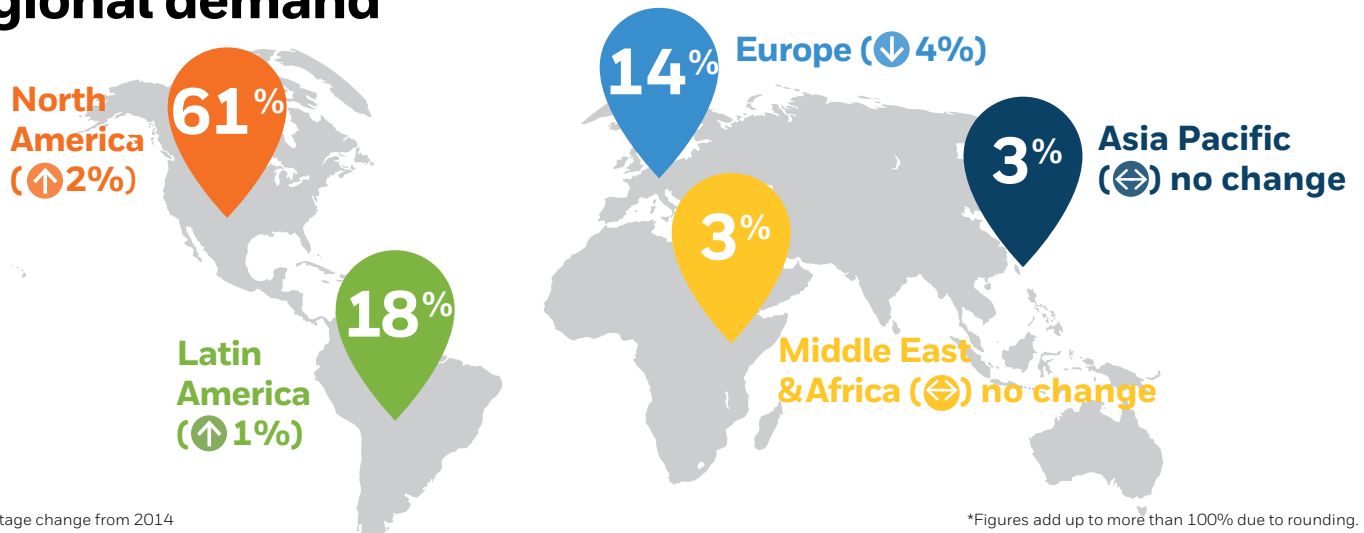


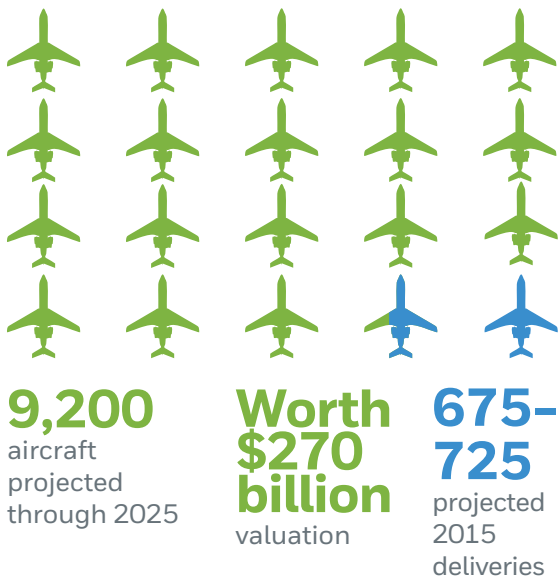
# Aviation outlook

Global purchase plans remain steady; larger jets still command largest share of demand.

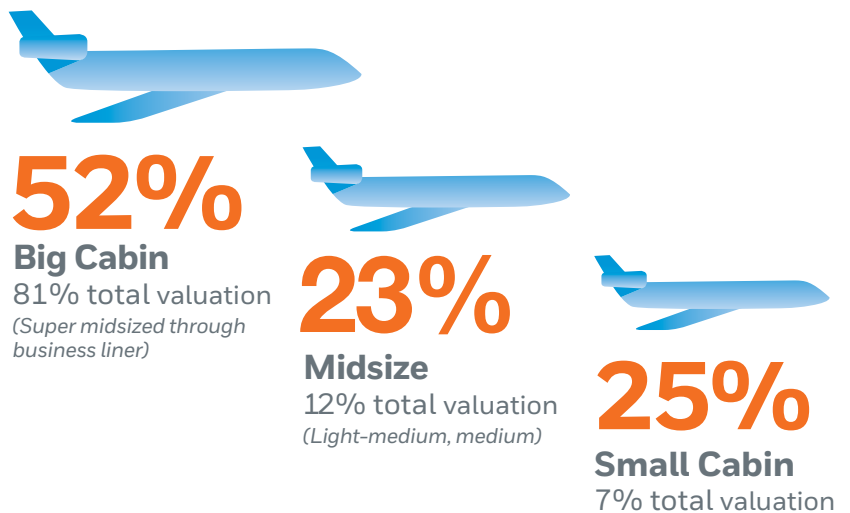
## Regional demand



## Aircraft deliveries



## Purchase plans by aircraft class



“ We expect roughly similar delivery levels in 2015-2016 as the industry transitions to new models amid a shifting international economic outlook ”

Brian Sill, President, Honeywell Business and General Aviation

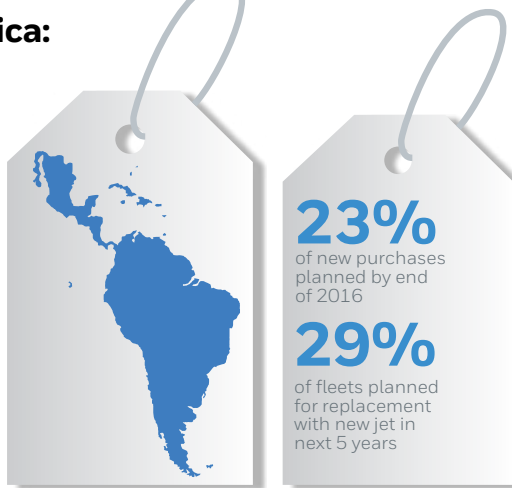
# Survey highlights

<b>52%</b>	<b>22%</b>	<b>&lt;3-5%&gt;</b>	<b>17%</b>	<b>61%</b>
of new purchase plans will be large cabin jets	of survey fleet replaced or added to new jets within the next 5 years	Decrease from 2014 in value of forecasted deliveries	of planned purchases to be completed by close of 2016. <small>(similar proportion planning for 2014 and 2015 purchase)</small>	of worldwide sales originate in North America

## Regional spotlight

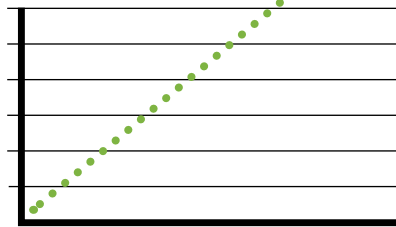
### Latin America:

Gains in Latin America purchase plans despite softness in Brazil



### Latin America

Continues near double digit fleet growth over the last 5 years



**48%**

of Latin America purchases expected before 2017

**33%**

Brazil still leads all areas in new jet purchase plans

## Industry insights

### Operator needs

Continuing focus on large cabin jets with:



Modern high tech avionics



Faster cruise  
Mach .85



Extended range in every class

### Pre-owned jet inventories down

Has diminished slowly from a 16% high in 2009



### Operator concerns



Lower fuel burn

**Cabin Amenities**



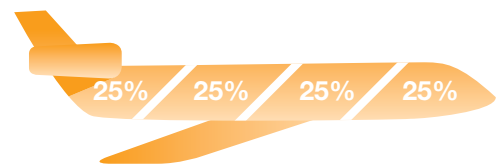
Comfort, productivity

**Maintenance Costs**



Aircraft support, reliability, maintainability

### Fractional ownership



Stronger delivery performance is expected in developed economies in 2015/2016

Find out more about Honeywell Business Aviation at [aerospace.honeywell.com](http://aerospace.honeywell.com)